

# Secretary Problems

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SPAMS

# A little history

50's: Problem appeared.

60's: Simple solutions: Lindley, Dynkin.

70-80: Generalizations. It became a “field”.  
 (“Toy problem” for Theory of Optimal Stopping)

80-now: Generalizations to Game Theory, Decision Theory,  
Combinatorial Optimization, etc...

Other: Cayley's problem (1875).  
Gardner's Googol Problem (1960)

# Rules.

1. Want to choose **one** object.
2. Number **n** of objects is known.
3. Objects appear sequentially in **uniform random order**.
4. Objects are **rankable**.
5. Accepted or rejected **before the next object appears**.
6. Decision depend only on the **relative ranks**.
7. Rejected objects **can not be recalled**.
8. Payoff: Only win if the **best** is selected.



# Toy Examples.

## Secretary Problem:

Hire a secretary among  $n$  candidates.

## Marriage Problem:

Getting married with one of  $n$  possible people.

## Sultan's Dowry Problem:

A Sultan granted a commoner a chance to marry one of his  $n$  daughters, each one has a different dowry.

## Random auction:

Sell an item to one of  $n$  agents.



## Variations / Break the rules.

Normal	Variation
Select <b>one</b>	Combinatorial restrictions.
Known <b><math>n</math></b>	Unknown <b><math>n</math></b> .
<b>Unif. Random</b> order	<b>Dependent</b> order.
Object <b>rankable</b>	Limited <b>Confidence</b> .
<b>Immediate</b> decision	<b>Deferred</b> decision.
<b>Rank</b> -dependent decision	<b>Value</b> or <b>time</b> dependent decision.
Can not <b>recall</b> rejected	They accept with certain <b>prob.</b>
Win if <b>best</b> selected	Other <b>payoff functions</b> .

Classic variations:

- ▶ **Cayley's problem:** Urn with  $n$  balls labeled  $1, \dots, n$ .  
Select at random,  $k$  chances. When to stop?
- ▶ **Googol problem:** Two player version.

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## First “solution” for original problem.



- ▶ Observe half and find  $X$ =best.
- ▶ Select first element  $Y$  better than  $X$ .

Win with probability at least  $1/4$ .

Can show (e.g. by Backwards Induction, or using properties of Markov Chains) that the optimum rule is of the form:

- ▶ For some  $r(n)$ , reject  $r - 1$  elements.
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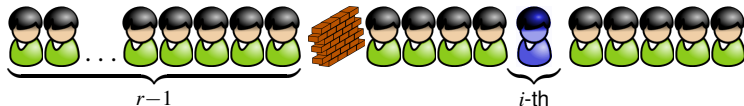
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$P_i$  = Probability that BEST is in  $i$ -th position AND we select it.  
(We need that no element with relative rank 1 is after the wall.)

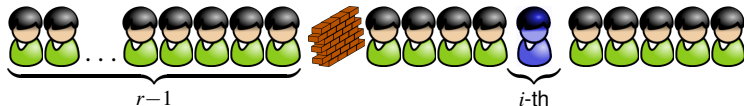
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$$\text{Prob. to WIN} = \sum_{i=r}^n P_i = \frac{r-1}{n} \sum_{i=r}^n \frac{1}{i-1}.$$

Maximized on the the maximum value of  $r$  such that

$$\frac{1}{n-1} + \dots + \frac{1}{r-1} \geq 1 \quad (\text{roughly } r = n/e \text{ and } \text{Pr} = 1/e \approx 36.7\%)$$

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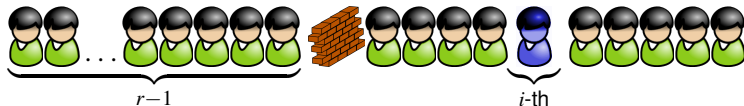
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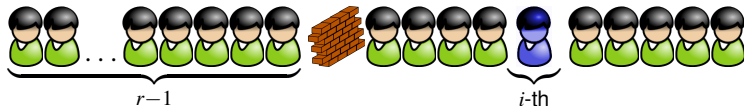
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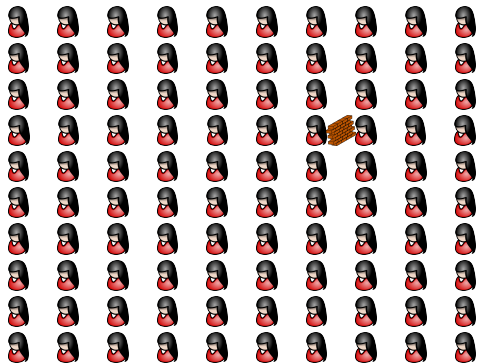
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## Example, 100 daughter Sultan.



Reject first 37, accept the first **RECORD** you see.



## What to do if $n$ is unknown.



- ▶ If  $n$  is random w/known distribution. Can we WIN?
- ▶ Example:  $n$  uniform from  $\{1, 2, \dots, N\}$ .
- ▶ Surprisingly, BEST STRATEGY is still to wait until a fixed position  $r(N)$  and select first **RECORD** you see.
- ▶ For large  $N$ ,  $r \approx N \cdot e^{-1/2}$  and  $\Pr(\text{WIN}) \approx 2e^{-2} \approx 27.1\%$ .
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- ▶ Can we WIN? (Optimal strategy is not simple.)
- ▶ Next one is almost optimal: Every time you see a **RECORD**, accept it with prob.  $p$ .
- ▶ What  $p$  should we choose?
- ▶  $\mathbb{E}[\#Records(n)] = \sum_{i=1}^n 1/i = H_n \leq H_N$ .
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## Example, selecting from at most 100 secretaries.



The previous strategy has prob.  $\geq 1/(eH_{100}) \approx 7\%$  to win.

The best strategy has prob.  $\geq 1/H_{100} \approx 19\%$  to win.

Another case: unknown  $n$  arriving in a fix time period.



- ▶ Assume people arrive in interval  $[0, 1]$  **independently**.
- ▶ May assume also **uniformly**.
- ▶ Can **NOT** beat probability  $1/e$  to win. Can we achieve it?

Fix a wall at time  $T$  and select first **RECORD** after  $T$ .

Let  $t$  be the time at which **BEST** arrives.

$$\Pr(\text{Win}) \geq \mathbb{E}_t \left[ 1_{\{t > T\}} \frac{T}{t} \right] = \int_T^1 \frac{T}{t} dt = -T \ln T.$$

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## Example: Best age to consider getting married.



- ▶ Looking from age  $A_1$  to age  $A_2$ , roughly uniform.
- ▶ Only getting married once, and only happy with the best choice.
- ▶ Must decide over a candidate before the next arrive.
- ▶ Best strategy: "Sample" until  $A_1 + (A_2 - A_1)/e$  and then choose first **Record**. Win with prob.  $1/e \approx 36.7\%$ .
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## Same game. Different utility function.



$$\text{Utility} = \begin{cases} a & \text{marry the BEST} \\ b & \text{stay single} \\ c & \text{marry other.} \end{cases} \quad \text{with } a \geq b \geq c.$$

Where should we put the wall  $T$ ?

$$\Pr(\text{marry the BEST}) = -T \ln T.$$

$$\Pr(\text{stay single}) = T.$$

$$\Pr(\text{marry other}) = 1 - (T - T \ln T).$$

Hence  $\mathbb{E}[\text{Utility}] = -aT \ln T + bT - c(1 - T + T \ln T)$

**Optimum** at  $T = \exp(-(a - b)/(a - c))$ .

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$$\text{Utility} = \begin{cases} 1 & \text{marry the BEST} \\ 0 & \text{stay single} \\ -1 & \text{marry other.} \end{cases} \quad \text{with } a \geq b \geq c.$$

**Optimum:**  $A = 18 + 22/\sqrt{e} \approx 31.3$ .

$$\Pr(\text{marry the BEST}) = 1/(2\sqrt{e}) \approx 30.33\%.$$

$$\Pr(\text{stay single}) = 1/\sqrt{e} \approx 60.65\%.$$

$$\Pr(\text{marry other}) = 1 - 3/(2\sqrt{e}) \approx 9.02\%.$$

$$\text{And } \mathbb{E}[\text{Utility}] = -1 + 2/\sqrt{e} \approx 0.213.$$

# Other utility functions.

## Second Best

- ▶ Suppose (for some reason) that we WIN only if we select the 2nd one.
- ▶ Optimal strategy: “Sample” first  $\lfloor (n + 1)/2 \rfloor$  candidates, and then choose first element with relative rank 2.
- ▶  $\Pr(\text{Win}) \rightarrow 1/4$  as  $n \rightarrow \infty$ . Note that  $1/4 < 1/e$ , hence getting second one is HARDER.

## Other utility functions.

### Minimum Rank.

- ▶ Want to Minimize the expected rank of the element selected.
- ▶ Optimal strategy is complex. For each position  $i$ , define a threshold  $H_n(i)$  a priori and select  $i$  if and only if the relative rank of it is at least  $H_n(i)$
- ▶ For the best choices of  $H_n(i)$ ,  $\mathbb{E}[\text{rank}] \rightarrow 3.8695$  as  $n \rightarrow \infty$ .

$$H_n(i) = \left\lfloor \frac{i-1}{n+1} R_n(i+1) \right\rfloor.$$

$$R_n(i) = \frac{i - H_n(i)}{i} R_n(i+1) + \frac{n+1}{i(i+1)} \cdot \frac{H_n(i)(H_n(i)+1)}{2}.$$

$$H_n(n) = n, \quad R_n(n) = \frac{n+1}{2}.$$

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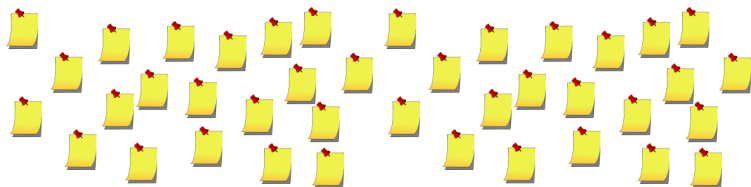
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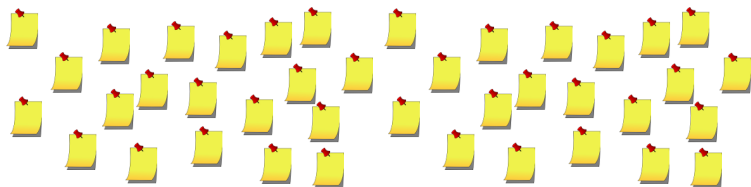
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# Game of Googol.



1. Player I writes  $n$  diff. numbers (in  $[0, 1]$  or  $[0, 10^{100}]$ ).
  2. Player II uncovers them at random.
  3. Player II wins if he stops on biggest. O.w, Player I wins.
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# Game of Googol (for Player II and $n$ large)



What if P.II. knows that...

- ▶ P.I. selects the numbers  $\{1, \dots, n\}$ ? He WINS with prob. 1
- ▶ P.I. selects numbers uniformly in  $[0, 1]$  i.i.d.?  
**Simple strategy:** Select any number better than  $1 - t/n$ .  
 $t \approx 1.5$  leads to  $\Pr(\text{WIN}) \approx 51.7\%$ .  
**Best strategy:** For every  $i$ , selects a threshold  $t(i)$ ,  
Best selection gives  $\Pr(\text{WIN}) \approx 58\%$ .
- ▶ P.I. selects number i.i.d. from known distribution?  
Same as for uniform.

Can Player I decrease the probability of winning of P.II?

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**Simple strategy:** Select any number better than  $1 - t/n$ .  
 $t \approx 1.5$  leads to  $\Pr(\text{WIN}) \approx 51.7\%$ .  
**Best strategy:** For every  $i$ , selects a threshold  $t(i)$ ,  
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What if P.II. knows that...

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$\forall \varepsilon > 0, n$ , there is  $\alpha$  such that

$$\Pr(\text{P.II. wins}) \leq 1/e + \varepsilon.$$

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Example: At most  $k$  object out of the  $n$  candidates.
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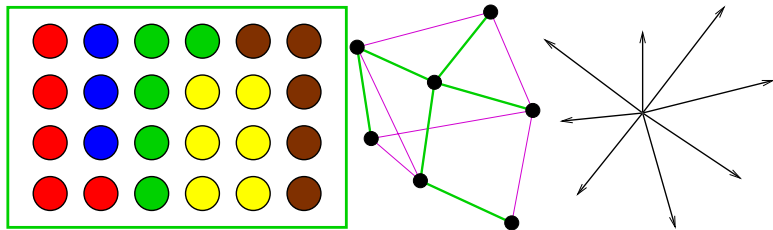
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**Best strategy**: Can recover  $1 - \theta(1/\sqrt{k})$  fraction of the optimum.



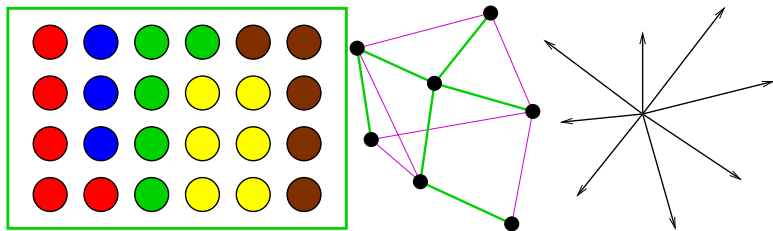
## Extension: Combinatorial objects.



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1. ... set of balls of the same color.
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1. ... set of balls of the same color.  $\omega(\log n / \log \log n)$ -comp.
  2. ... spanning tree.  $O(1)$ -comp.
  3. ... of linearly independent vectors.  $O(\log \text{dim.})$ -comp
- OPEN: Find an  $O(1)$ -comp. algorithm.